



STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION
Commissioner's Office

Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: May 10, 2024

To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration

EJK 5/10/24

From: Kevin March, Strategic Sourcing
Indiana Department of Administration

Subject: Negotiated Bid #ASA-25-79439
Prefabricated Boat Ramps

Recommendation of Award for a two-year contract.

Based on the evaluation of the responses received for Negotiated Bid #ASA-25-79439, **Faulkner Fabricating, Inc.** is recommended for award to provide Prefabricated Boat Ramps for the Department of Natural Resources as well as All State Agencies (ASA). Terms of this recommendation are outlined in this letter.

The State received bids from one (1) Respondent:

- Faulkner Fabricating, Inc.

The solicitation was issued as a Negotiated Bid to establish a statewide Quantity Purchase Agreement (QPA) resulting in a two-year contract with the option of one (1) two-year renewal for a total of four (4) years, at the State's option. The required specifications for this Bid are detailed below in Table 1:

Table 1 – Required Specifications

ITEM NO.	SPECIFICATION
Applies to Public Access North (PAN)	
1	Provider must be within 75 miles of PAN located at North Webster, on SR 13. Pick up will be by PAN semi-trailer.
2	Provider must have means to load sections onto PAN trailer in a safe and efficient manner; minimizing the chance of damage to product and to PAN trailer.
3	Provider must have appropriate place to store pieces in order to minimize damage and to allow efficient pick up as pieces are needed by PAN.

4	Provider will make sections as purchase orders are released and approved by the Department of Natural Resources. Vendor will be paid for sections when made and stored on site until used by PAN.
Applies to Public Access South (PAS)	
5	Provider must be within 75 miles of PAS Headquarters located 7 miles south of Montgomery, Indiana. Pick up will be by PAS semi-trailer.
6	Provider must have means to load sections onto PAS trailer in a safe, efficient manner; minimizing the chance of damage to product and to PAS trailer.
7	Provider must have appropriate place to store pieces in order to minimize damage and to allow efficient pick up as pieces are needed by PAS.
8	Provider will make sections as purchase orders are released and approved by the Department of Natural Resources. Vendor will be paid for sections when made and stored on site until used by PAS.
Specifications listed below applies for both North and South	
9	Sections to be poured, power screed required, on concrete surface with plastic, flat to within 2%. Minimum of 8 (7 tops, 1 bottom) will be poured at one time from same batch of concrete. Pieces to be assembled and tack welded together during pouring. Pieces should be numbered to allow reassembly at site in same order poured. Finished sections to be within 3/16' square after concrete pour. Surface finish to be a rake finish - 1/2' - 3/4' depth with 2' centers between ridges. Concrete to be a 6 bag limestone mix with fiber. Pouring should be in conditions that allow a normal 28 day cure with no freeze/frost conditions. If accelerants are used, no more than 1% calcium to be allowed. Power screed or vibration is a requirement.
10	Each 8' edge to have two - 1/2" plate steel lifting lugs continuously welded to the channel per diagrams on Attachment H.
11	Steel to be A36, all welds continuous 100% with E7018 or equivalent weld rod/wire.

Bid Summary

The bid was evaluated according to the criteria established in the bid documents and adherence to requirements. Faulkner Fabricating, Inc. bid on the Public Access North (PAN) portion but did not bid on the Public Access South (PAS) portion.

Award Summary

The State awarded the PAN portion to the overall lowest bidder meeting all specification requirements. The Bid Amount is detailed in Table 2 below.

Table 2 - Bid Amount

Bidder	Unit Price – Northern Region	Met all Specifications	Extended Price – Northern Region
Faulkner Fabricating, Inc.	\$1,400.00	Yes	\$140,000.00

Faulkner Fabricating, Inc. did not claim any Purchasing Preferences. The Evaluation Amounts are detailed in Table 3 below.

Table 3 - Evaluation Amount

Bidder	Unit Price – Northern Region	Met all Specifications	Preference Claimed / Eligibility	Evaluation Amount
Faulkner Fabricating, Inc.	\$1,400.00	Yes	n/a	\$140,00.00

During the course of evaluation, the State scrutinized the bid to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful negotiations, the term of the contract shall be for a period of two (2) years with the option of one (1) two-year renewal for a total of four (4) years at the State's option from the date of contract execution.

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